

BOUSQUET.

Naturally, Organic Wines

Impact Report

Our commitment to future generations

Domaine Bousquet

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DOMAINE BOUSQUET. Naturally, Organic Wines

Our commitment to future generations Fiscal Year 2023

Impact Report





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Introduction

About this report

We are happy to present the inaugural report from Domaine Bousquet S.A. for the fiscal year ending 31 December 2023. The following serves as a record of our longstanding commitment to organic wine production and sustainability, and marks a significant milestone in terms of a comprehensive review of the impact of our operations.

As sustainable winemaking pioneers, we undertake this report with a keen sense of accountability and transparency. This report serves as the cornerstone of our strategic engagement for the next decade, laying down long-term objectives and practical steps towards a more regenerative future.

Akin to a marathon, the following reflects both the depth of our efforts and the long-term nature of the work ahead. We acknowledge the challenges and complexities. A full embrace of sustainability values must come from the top and be an integral part of company culture; meaningful progress needs every member of our team to sign on.

Through this impact report, we take the opportunity to approach sustainability with a systemic approach: identifying every impact in the value chain, collaborating with key stakeholders, creating clear long-, medium- and short- term objectives, and assessing them with meaningful key performance indicators (KPIs). The goal is to enable our teams to collectively and continuously improve, and to safeguard our planet for the benefit of current and future generations.

As stewards of the earth, we recognize the imperative to do better, to protect our environment and to secure a brighter future for all.

Open dialogue with Anne & Labid

(CEO & Founders' Statement)

In a candid conversation, Anne Bousquet and Labid Ameri, the visionary leaders behind Domaine Bousquet, delve into the core of their sustainability journey. From the inception of their organic practices to navigating market challenges and setting ambitious future goals, they share insights into the transformative power of sustainability in winemaking. This dialogue unveils the strategic and heartfelt efforts that led Domaine Bousquet towards a sustainable path, highlighting their commitment to the community, the environment, and the collective efforts for sustainable viticulture.

What ignited your interest in sustainability?

Labid: We have been farming organically since the get-go. The land was virgin territory, unspoiled. We didn't want to mess it up.
Sustainability is the heart of our ethos; it defines who we are and have been from the start in 1997.

What challenges did you find in the market when you started talking about sustainable wine?

Anne: For many years, organic farming was often misperceived as an unconventional and 'new-age' practice, to the detriment of its perceived quality. Within the wine industry, perceived wisdom has long been that consumers buy based on price first, grape variety second, and then region - but certainly not based on agricultural practices.

Then there was a widely held conviction that organic food and wines are more expensive than their non-organic counterparts. That interpretation was not entirely inaccurate, given start-up costs associated in transitioning to organic viticulture, plus the risks involved in less favourable vintages, with organic growers unable to resort to the use of synthetic fertilisers and pesticides, placing them at a potential disadvantage vis a vis 'traditional farmers'.

How do you see the path in the next 30 years in terms of DB's business impact?

L: Over the next 30 years, Domaine Bousquet aims to amplify its influence across the global consumer marketplace, the wine production sector, and our local community. Our affordable, globally available wines are set to broaden the organic movement's appeal, reaching a diverse global audience. Currently, our annual production of 346,403 cases sold in 61 countries showcases our potential to inspire more wine producers towards organic viticulture. From a sector-wide perspective, our success has encouraged a shift from less than 1%, to close to 8% of vineyards being certified organic globally, with expectations for organic wine consumption to double within the next decade. Locally, our commitment to improving prosperity, jobs, healthcare, and education continues with solid dedication. As the world embraces healthier lifestyles and becomes more aware of the environmental and health impacts of conventional farming, organic and regenerative viticulture are gaining momentum. We anticipate that the benefits of regenerative practices will resonate even faster among consumers, spurred by growing climate change awareness. Domaine Bousquet stands with conviction at the forefront of this shift.

What motivated your decision to publish your first sustainability report after 27 years of operation?

A: Well, our journey with organic viticulture wasn't just a choice; it was a conviction from day one. We always believed in doing the right thing for our land and our people—because it's a reciprocal relationship. They take care of us as much as we take care of them. So, publishing our sustainability report after almost three decades?





It felt it was the right time to do it. It's our story of commitment and action towards sustainability, finally put into words. This report is more than a document; it's a testament to our belief in acting responsibly and sustainably before speaking about it. It has also been instrumental in sharpening our focus, helping us define and streamline our long-term goals and the practical steps to reach them.

What specific environmental practices does your winery follow to minimise its impact on the ecosystem?

L: Domaine Bousquet has been 100% organic from the outset. On top of that, 50% of the vineyards are also farmed biodynamically (aiming for 100% over the next several years), with two ranges ("Ameri" and "Gaia") awarded Demeter status in 2022. Our wines are also 100% vegan.



Labid Ameri

Preserving resources is key: recycling of organic materials, water conservation, protecting biodiversity (including endangered Siete Cuchillos and Zorzal birds, whose numbers are now on the rise). Ducks help control vegetative growth and peregrine falcons scare off grapeeating birds, negating use of pesticides. Ten sheep - which have since doubled to 20 - were introduced to eat weeds and provide composting.

The estate practises circular use of organic matter. All organic matter is converted to compost; 130m² was created over the last year. Used for soil regeneration and carbon sequestration, this is key to reducing the carbon footprint and becoming Carbon Net Zero, hopefully by 2030. Early results from our "Composting Excellence" initiative have been very positive, with the team now ready to introduce the program to our growers' vineyards and beyond.

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Guillaume Bousquet, Anne Bousquet and Labid Ameri

Have you faced any challenges in implementing sustainable practices within your winery, and how have you addressed them?

A: Indeed, embarking on the journey of sustainable practices back in 1997 in Argentina presented its unique set of challenges. We were pioneers in our area, adopting these practices at a time when the closest examples and 'teachers' in sustainable viticulture were continents away. This geographical and knowledge gap meant that we had to be largely self-taught, learning through a hands-on approach.

As we navigated through the complexities of sustainable winemaking, our vineyard became both our classroom and our experiment. We learned as much from our successes as we did from our mistakes. This journey wasn't just ours alone; it involved our entire staff, growing and learning together. Our approach has always been collaborative, believing that sharing knowledge and experiences within our team strengthens our commitment to sustainability and enhances our ability to overcome obstacles.

How would you describe your relationship with the local community?

L: Our connection with the local community is deeply rooted in the principles of 360° sustainability, which go beyond the confines of Domaine Bousquet to embrace and enhance economic opportunities for the wider community. Since establishing our home in Tupungato back in 2008, we recognized the latent potential of the area but also the significant need for infrastructure development, including roads and local schools.

From the outset, integrating a local workforce was a pivotal focus for us, requiring careful consideration of every aspect, from facilitating car-pooling to providing micro-loans for continuing education. Fast forward to today, and nearly 70% of our workforce, including all our harvest pickers—a rarity in the industry—are proudly drawn from the local community. We're committed to internal promotion, exemplified by Soledad, who rose from the bottling line to become head of purchasing, and Chef Adrian, a local talent we sent to intern in New York City, who now leads our organic restaurant.

Engaging the younger generation is also key to our community relationship. We host annual open days for local schools, teaching students about organic farming practices. Furthermore, our Enlazados program, in partnership with Tupungato municipality, offers job training to those unemployed and without benefits. After four months of training, participants earn a work certificate, benefiting not just the individuals but also providing a pool of potential employees for the local economy. Our approach is holistic, ensuring that as Domaine Bousquet grows, so does our community in Tupungato.

How do you ensure transparency and accountability in your sustainability efforts to stakeholders and customers?

A: From the start we have relied on third-party certification - Ecocert, Bcorp, BdA, For Life, Fair for Life, Demeter, among others - to ensure credibility and transparency.

What are your future sustainability goals and initiatives for the next decade, and how do you plan to achieve them?

L: Domaine Bousquet is on a mission to convert the whole of Gualtallary - the sub-region of Mendoza's Uco Valley where our home estate is based - to organic viticulture. For over 25 years we have helped local growers certify an additional 1,000 hectares through knowledge-sharing, technical support, financial support to help cover certification costs, and, of course, we pay a premium for organic grapes.

Our long-term vision is to be the most admired organic and sustainable winery in the world. That vision is not just limited to the land. It extends to our employees and the rural area and communities in which we are based.

How do we achieve these goals? By setting tough benchmarks to reach and working with certifying agencies to achieve them.

What is your legacy for the future generations?

A: Our legacy is rooted in evangelising the principles of sustainability through education and action, guiding others towards organic winemaking. Two decades ago, Domaine Bousquet was among a mere handful of organic wineries in Argentina. Now, we're witnessing a shift, with more wineries adopting organic practices. Our goal is for Gualtallary to be 100% organic by the next generation, transforming the landscape of Argentine winemaking. This vision of a sustainable, healthier planet and industry is the inheritance we strive to leave behind.

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Heritage, present and future

About Domaine Bousquet

At its home base in the Gualtallary valley of Tupungato, Mendoza, Argentina, Domaine Bousquet engages in the following commercial activities: grape growing, winemaking, distribution, tourism, and hospitality services. Our global operations include two importers: Origins Organic Imports (WISD, LLC) in the U.S., and Sovinaldi In Belgium. Domaine Bousquet is dedicated to creating and delivering organic certified high-quality wines and sustainable experiences that inspire customers globally.

Main activities

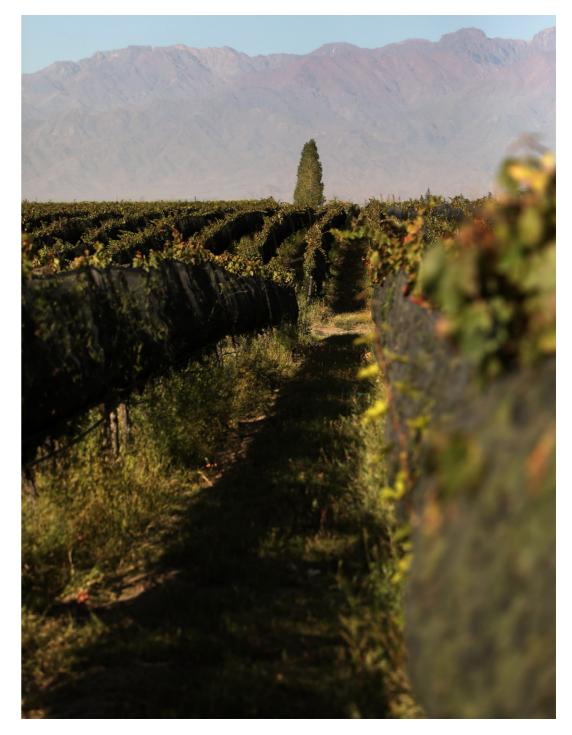
Viticulture

Domaine Bousquet's total vineyard holdings are 212 ha. Domaine Bousquet's estate vineyards consist of the 77.4-hectare Eva Estate in Gualtallary, Tupungato, Uco Valley (Mendoza) and Novus Ordus, a 20-hectare vineyard four km north along Route 89. A third vineyard, "Zampal," covers 70 hectares in south Tupungato, at 950/m asl (3,116.8 feet). All three vineyards are certified organic, regenerative, and biodynamic-certified. A fourth Domaine Bousquet vineyard is in Maipu, accounting for 55 hectares and located at approximately 850/m asl (2,788.71 feet).

In addition to Domaine Bousquet's owned vineyards, there are two vineyards farmed under long-term contracts: one in Gualtallary (8.4 ha) and the other in Altamira (18 ha). During the 2023 harvest, Domaine Bousquet also sourced organic grapes from 20 growers accounting for a combined total of 300+ ha in the Uco Valley, Mendoza. The Bousquet team is firmly committed to advocating for organic farming practices beyond our estate vineyards.

Winemaking

At Domaine Bousquet, winemaking harmonises traditional methods with modern innovation, all underpinned by a deep commitment to organic practices. Nestled in the high-altitude vineyards of Tupungato, Argentina, the winery leverages the unique terroir to cultivate grapes of exceptional quality. From handpicking to minimal intervention in the cellar, each step is carefully managed to ensure the wine's purity and character shine through. Their portfolio, celebrated globally, epitomises the fusion of European heritage with the vibrant essence of South American wine, setting a benchmark for organic viticulture excellence.





Distribution:

From the Domaine Bousquet estate in Gualtallary, the wines are distributed to 61 countries across the globe, mostly to North America and Europe.

Tourism and Hospitality:

At the Domaine Bousquet estate, tours and tastings focused on organic, biodynamic, regenerative, and sustainable viticulture are also available.

Gaia Restaurant:

Gourmet menus with a focus on farm-to-table philosophy and products from our organic and biodynamically farmed garden

Gaia Lodge:

Boutique hotel with personalised concierge service.

In 2023 Domaine Bousquet welcomed a total of 28,386 visitors, a number expected to increase with each passing year.

Domaine Bonsquet Portfolio

Ameri Eva Estate Organic

Organic & Biodynamic, high altitude, terroir driven wines from Gualtallary. The ultimate expression of Domaine Bouquet's unique terroir. Channel Target: Local Fine Dining /On-Premise Groups, Fine Wine Shops and DTC



Cabernet Sauvignon Red Blend Malbec



Gran Bousquet Organic

An elevated experience of French elegance and Argentine flair in Gualtallary. Channel Target: Local On/off Premise Groups, Regional Specialty Retail, Local & National Fine Dining & DTC.



Cabernet Sauvignon Chardonnay Malbec



Gaia Organic & Biodinamic

Estate, Biodynamic & ROC wines uniquely targeted to On Premise Fine Dining. Channel Target: Nat', Regional & Local Fine Dining, Polished Casual, Hotel & Wine Bars.



Cabernet Franc Cabernet Sauvignon Malbec Malbec Nouveau **Red Blend** Rose



Domaine Bousquet Reserve

Versatile Reserve level authenticity for all consumer segments.



Malbec Cabernet Sauvignon Chardonnay **Pinot Noir**



Virgen Vineyards USDA Organic/NSA

Not just a USDA Organic wine, Virgen is from our Virgen Vineyards in the Uco Valley and also Regenerative Organic. Channel Target: Vegan/Organic National, Regional & Local On/Off-Premise groups & independents.



Malbec Cabernet Sauvignon Chardonnav Red Blend



Bousquet Organic

Bousquet Organic Sparkling

Incredible Price/Value proposition and Organic. Channel Targets: Off Premise focus- All National Chains, Reg. & Local On/Off-Prem Chains, Grocery, Drug, catering & BTG Fast Casual Dining



Malbec **Cabernet Sauvignon** Chardonnav Sauvignon Blanc Rose Brut **Brut Rose**



Product innovations

The 1st USDA Organic Kosher wine from Argentina Channel Target: Unique offerring for Nat'l, Regional & local on/off premise accts looking for a fresh Kosher proposition. Catering & country club opportunities





LO-CA

Low Calorie, Low Alcohol, Low Sugar and USDA Organic- for consumers looking for a "Better for you" option Channel Target: Unique offerring for Nat'l, Regional & local on/off premise accts







Opportunistic Brands

Lalande Organic Malbec Cabernet Sauvignon Chardonnay

Sauvignon Blanc Chardonnay - Torrontés Red Blend Merlot





Organic

Malbec Cabernet Sauvignon Red Blend Merlot Chardonnay Chardonnay - Torrontés Sauvignon Blanc

Signature Organic

Malbec Cabernet Sauvignon Chardonnay

Natural USDA Organic

Malbec Cabernet Sauvignon

















Alternative Packaging

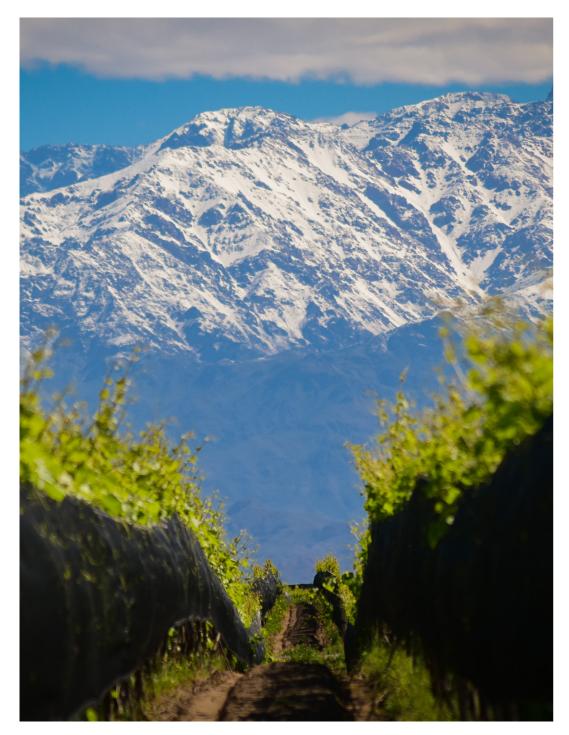
Natural Origins BIB PET Pouch BIB











Who we are today

At 27 years young, Domaine Bousquet stands as a leader in the organic and sustainable winemaking industry, and an early pioneer of organic farming practices. Our wines not only echo our unique terroir but embody our commitment to the environment and social responsibility.

We are pioneers, leaders in Argentina's organic wine export market with a significant 35% share, reflecting our commitment to quality and sustainability. Our ethos, rooted in environmental stewardship and the wellbeing of our 180 employees and grape suppliers, drives every decision we make, showcasing our leadership in sustainable and organic and regenerative viticulture.

Our journey

Our journey has been marked by a continuous pursuit of innovation and excellence in organic and regenerative viticulture, driven by our core belief that quality and sustainability impact are not only compatible but mutually enhancing.

From the outset, we've committed to preserving the pristine condition of our land, employing practices that ensure biodiversity and soil health. This commitment has seen over 50% of our vineyards achieving biodynamic certification and Domaine Bousquet becoming the first winery outside the U.S. to earn Regenerative Organic Certified (ROCTM) status, setting industry benchmarks. Our efforts in obtaining B Corp certification and progressing to Silver Level ROCTM further exemplify our holistic approach, where sustainability bolsters the quality of our wines, proving that conscientious stewardship of the earth can go hand-in-hand with producing exceptional wines.

Extending our initiatives beyond our estate, we've supported Uco Valley growers in certifying an additional 1,000 hectares, demonstrating our role not just as leaders in the organic movement, but as advocates for a paradigm where sustainability and superior wine quality enrich each other.

Our future path

At the heart of Domaine Bousquet, our commitment to regenerative practices and the pulse of business growth beat as one. Our vision for our future reimagines the wine industry's relationship with sustainability, anchoring it firmly in the realm of business excellence. We aim to prove that our steadfast commitment to regenerative practices is not just an ethical choice but a strategic one that responds to and anticipates shifts in consumer values towards health and environmental responsibility.

We envision the professional and personal growth of our team and all individuals within our local and extended ecosystem as integral to our mission. We believe that fostering an environment in which people are encouraged to grow, innovate and thrive is essential for creating a truly sustainable business. This holistic approach ensures that as we cultivate our land with regenerative practices, we also nurture the growth and development of our people, reinforcing the idea that the health of our planet and the well-being of our communities are intertwined with the success of our business.

Since 1997

with organic farming practices

Founding toast: First tender Tupungato the family defines in Sweden: Anne & Labid's | Purchase of 400 establishing a beginning of The gran hectares of Virgin first visit to winery with an international Bousquet line land in Gualtallary Argentina export profile is born success 1998 2002 2005 2008 0 SWE \approx 1997 2001 SOVINALDI 2006 2009 2004 First commercial | Planting vines First organic

certification

Completion of first stage

construction

stage

of new winery Labid Ameri leads the beginning of a new commercial

Creation of the first importer in Belgium: Sovinaldi

Participation in ProWein fair

harvest with

the launch of

the Organic

Bousquet line

| First international event: Miami

Wine Fair

| First million bottles sold

Top #20 Exporters from Argentina

2010

Anne, Labid

& Guillaume

ownership

of Domaine

BOUSQUET

2011

Bousquet

acquire

Anne, Eva &

Labid move to

The brand reaches 50 countries

2012

Gaia

"Opening of Gaia Restaurant"

| Founding of Origins Organic (USA): 2nd importer

Official opening Miami

Fair for life

Certification

Gaia line launch

| Rodrigo Serrano Alou begins as winemaker

Virgen Vineyards is born, the first brand with no added sulphites

Gaia Lodge inauguration

Launch of Ameri varietals

Alavida: World's First USDA Organic Kosher Wine

Demeter Biodynamic Certification | First Argentine winery with ROC certification

First harvest with optical selector

| IWSC Red Wine Producer trophy

rigins rganic

2013

2014

origins rganic **AMERI**

2015

Gaia

2017



2018







2021





2022





2024

Ameri is born: Winery's icon wine

Purchase of new vineyard in Gualtallary

Launch of the Gaia Organic varietals. Pneumatic press acquisition & development, stainless steel basins

2020

| Wine Tank Capacity Growth LO CA is born: Low Calorie Wine for USA

2023

TO CAN CHARLES CAN INVESTIGE

18 Estonia

20 Finland

21 France

19 Eustatius and Saba

39 Peru

40 Poland

41 Portugal

42 Puerto Rico

60 Vietnam

61 Virgin Islands



Domaine Bousquet wines are exported to over 61 countries, reflecting global recognition and appreciation of our wines. Availability in a variety of establishments, from corner bistros to Michelinstar restaurants, to independent fine wine shops and large chain retailers, further extends accessibility. Versatile and adaptable, Domaine Bousquet wines fit seamlessly into any setting and appeal to a broad and diverse audience.



2022/2023 An atypical year

About Rodrigo Serrano, enologist -COO-Director of Operations & Head Winemaker

Rodrigo Serrano, born in 1988 in Mendoza and raised in a non-winemaking family, pursued his passion for chemistry and winemaking. Joining Domaine Bousquet in January 2018, he currently oversees 300+ hectares and leads a team of 180, producing about 700,000 cases annually. Serrano's meticulous approach to winemaking, combined with his proactive and detail-oriented leadership, has propelled Bousquet to success in the global marketplace without compromising its organic, family-owned ethos. His efforts have expanded Bousquet's portfolio from USDA Organic to kosher wines to low-calorie, low-alcohol wines, red, white, rose and sparkling, reinforcing the company's reputation for natural, elegant, high-altitude wines.

Vintage Report Synopsis

2022/2023 was a challenging year for Argentina's wine industry. Overall production dropped significantly in Mendoza as a result of: an extremely dry spring, one of the hottest summers on record and late and early frosts in October 2022 and February 2023

At Domaine Bousquet, although it was a challenging vintage, we did not experience significantly reduced yields. The longtime, well-established organic and biodynamic management of the vineyards strengthened the natural ecosystem, making it more complex and resistant. Not only was quantity barely affected, but qualitatively 2023 produced a very balanced vintage.

"The 2023 harvest was atypical, due to unusual conditions. Although we had to harvest some varieties a little earlier than usual, we reached optimal levels of ripeness pretty much across the board. The wines are high quality and extremely elegant. Once again the Malbec in this vintage stands out. The consumer will find great typicity and plenty of fruit."

–Rodrigo Serrano





Family of wines & awards and/or Scores / Prizes

AMERI Eva Estate Organic

GRAN BOUSQUET Organic



BOUSQUET Organic



GAIA Organic & Biodynamic



BOUSQUET RESERVE Organic



BOUSQUET Organic

ALAVIDA KOSHER USDA Organic No sulphites added

LO CA USDA Organic No sulphites added



VIRGEN VINEYARDS – USDA Organic - No sulphites added







Domaine Bousquet was presented with the IWSC 2023 Red Wine Producer Trophy, as a benchmark Argentinian winery leading the way for organic winemaking in South America.

The judges were impressed with Domaine's 360° approach to sustainability, noting that the team at Bousquet not only champions biodiversity and works to reduce their environmental impact, but also supports the local community.

"Recent years marked several significant achievements for Domaine Bousquet. They became the fourth winery worldwide - and the first outside the U.S. - to earn Regenerative Organic Certified status. At the end of 2022, Domaine Bousquet achieved B Corp status. More recently, in April 2023, two of Bousquet's ranges (Gaia and Ameri) became Demeter certified. "But it is not just the sustainability initiatives that brought this coveted trophy to Domaine Bousquet. The quality of their wines is excellent, and the value is exceptional, noted our judges. At our recent wine judging in Argentina, Domaine Bousquet wines received a total of 11 medals, with 3 golds, 1 silver and 7 bronze awards, cementing Domaine's status as Argentina's leading producer." - IWSC, October 2023

"What struck our judges is that Domaine Bousquet advocates sustainability far beyond its 215-hectare estate. Over the last 25 years, they have helped growers in the region convert more than 1,000 hectares to organic farming. They also support local education in the Tupungato region of Mendoza and train the local workforce, investing in their community."

–IWSC, October 2023

Domaine Bonsquet in NVMBERS

#1

ORGANIC & REGENERATIVE WINERY FROM ARGENTINA

+25

YEARS BEING ORGANIC



1ST WINERY OUTSIDE THE US TO BE ROC CERTIFIED

Certified



Top 10

ARGENTINE **EXPORTING** WINERY

MILLION LITRES OF ORGANIC WINE **EXPORTED FROM ARGENTINA IN 2022**

MILLION WERE FROM DOMAINE BOUSQUET

35%

OF ORGANIC ARGENTINE WINES **EXPORTED ARE FROM** DOMAINE BOUSQUET

YEAR WITHOUT VINEYARD TILLAGE +180 → 70%

EMPLOYEES

FROM LOCAL COMMUNITIES 360°

SUSTAINABILITY COMMITTMENT demeter

VINEYARDS & WINERY **BIODYNAMIC** CERTIFIED

212_{ha}

ESTATE CERTIFIED ORGANIC VINEYARDS



CERTIFIED VEGAN

+60

PRESENT IN MORE **THAN 60 COUNTRIES**

+74

OF THE VINEYARD HAS DRIP IRRIGATION 130_{m³}

OF UPCYCLED COMPOST

MILLION BOTTLES PRODUCED

SHEEP IN THE VINEYARDS

96.8% 1000_{ha}

RECYCLED WASTE

HELPED TO CONVERT MORETHAN 2000 HA OF PARTNER VINEYARDS TO ORGANIC VINEYARDS

Innovation

In May of 2023 we introduced the debut 2022vintage LO CA Chardonnay and LO CA Malbec. Argentina's first USDA-certified organic and low-calorie, low-alcohol, low-sugar wines are also Regenerative Organic Certified™, Ecocertcertified, vegan and gluten-free. LO CA 100% Chardonnay and 100% Malbec number among the few such wines worldwide to sport this unusually wide-ranging set of credentials.



At around 30% fewer calories than a standard wine, calories per 5 oz. serving are 75 for LO CA Chardonnay, 79 for the Malbec. Alcohol is 9% for the Chardonnay and 9.5% for the Malbec. Both wines have around one gram of residual sugar. Though fermented dry, the wines are refreshing but not searingly puckery due to the sandy soils in which the grapes are grown, leading to enhanced polyphenols that yield a sensation of sweetness without being sweet.

Though there are lower-alcohol wines out in the market, Labid Ameri commented, "The decision was to go for a great-tasting no-compromises wine, rather than the lowest caloric number, with grapes ripe enough to provide full flavour and sufficient alcohol for body and structure. That the two wines are also USDAcertified organic, a rarity, is another benefit for consumers in the exploding lo-cal category."

The LO CA white, with its citrus and concentrated green apple notes, is a classic coolclimate style Chardonnay. Deep violet in colour, the LO CA Malbec has intense aromas of red and black fruits.





Methodology

This sustainability report embodies our commitment to comprehensively examine the Domaine Bousquet ecosystem, scrutinising both upstream and downstream activities, and assessing the current and potential positive and negative impacts of our business operations.

1. About the methodology:

The adoption of a systemic and ambitious methodology was key. We embraced best practices, drawing from standards such as the Global Reporting Initiative (GRI) and the European Corporate Sustainability Reporting Directive (CSRD), while also integrating additional frameworks to enhance our approach.

2. Proces overview:

ESG Impact Evaluation

We initiated the process with a comprehensive evaluation of environmental, social, and governance (ESG) impacts to identify areas of strength and weakness.

System Mapping

Through a collaborative effort, we meticulously mapped Domaine Bousquet's entire value chain, stakeholders, processes, and associated impacts. This included an exploration of the Sustainable Development Goals (SDGs) and pertinent sustainability issues within the wine sector, supplemented by research papers and benchmarking studies.

Sustainability Governance Structure

We established a robust sustainability governance framework, including leadership and a crosssector sustainability team.

Double Materiality Analysis

After mapping our value chain and key activities, we assessed the scale, nature, and reversibility

of our main activities' impacts, alongside preliminary quantification efforts. In tandem with our C-suite, we conducted a financial analysis to gauge the risks and opportunities posed by sustainability issues to Domaine Bousquet's business and finances with a short, medium, and long-term perspective.

Stakeholder Dialogue

Through semi-structured interviews, we solicited from stakeholders their perspectives on our sustainability impacts, as well as the associated risks and opportunities for Domaine Bousquet. The insights garnered were invaluable in shaping our approach. With the objective of maintaining a continuous collaborative dialogue we've planned recurrent encounters with our stakeholders.

Topics Identification

We grouped the most pertinent impacts into six material topics to ensure comprehensive coverage: Climate Change, Regenerative Agriculture, Water Stewardship, Circularity, Quality & Transparency, and Thriving Ecosystems. We proceeded by defining our commitments to each one of them.

Action Plan Development:

Six task forces were created to define expectations for each area and how to achieve them. Each task force helped design the action plan, macro goals and the corresponding initiatives across the value chain, with clear short, medium, and long-term objectives, accompanied by defined Key Performance Indicators (KPIs) to track their progress. We have also established a protocol for data collection and standards to keep track of methodology and assumptions made along the way.

Internal Communication and Cultural Workshops:

To foster and reinforce a culture of sustainability within Domaine Bousquet, we conducted internal communication campaigns and hosted sustainability leadership workshops.

3. Reporting period and scope:

This initial Sustainability Report covers the period from January 1, 2023, to December 31, 2023. Wherever possible, data from previous years has been provided for comparative analysis. The reporting scope encompasses Domaine Bousquet S.A. and any affiliated entities.

4. Acknowledgments and support:

This document was prepared with the technical and methodological support of the Terra Institute, adhering to guidelines outlined by the GRI and CSRD.

44 Domaine Bousquet – Impact Report Methodology



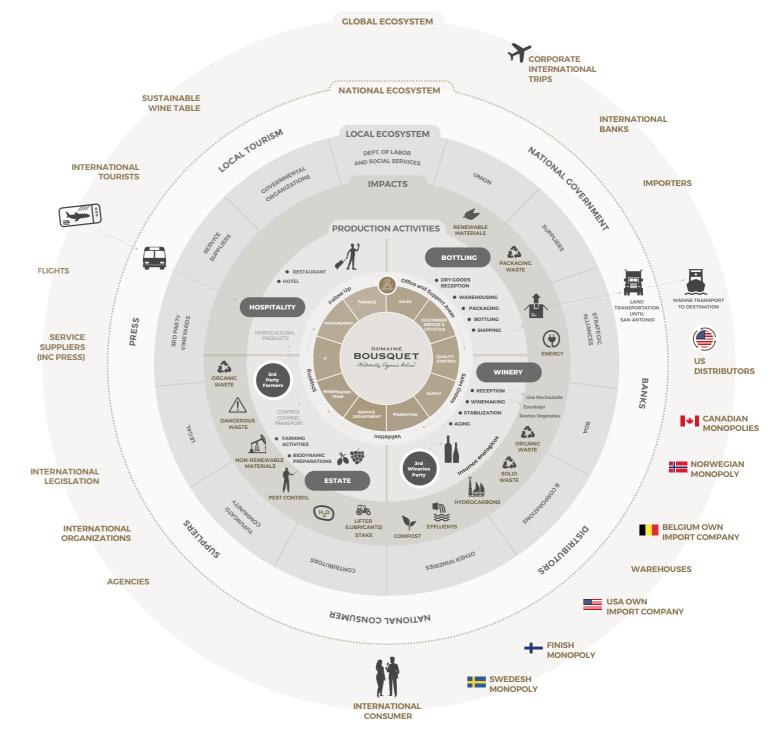
Domaine Bousquet's sustainability strategy

Our system

Domaine Bousquet's system mapping is not just an analytical tool but a compass that guides our awareness of the impacts we have as a company and directs our efforts in monitoring and managing them.

This comprehensive map lays out our operations, the value chain, and our interactions with the natural ecosystem, alongside detailing our relationships with stakeholders at local, national, and global levels. By placing these elements in a circular layout, we affirm their equal importance, reflecting our holistic view that every aspect of our operation plays a critical role in achieving sustainability.

More than cataloguing our activities, the system mapping at Domaine Bousquet serves as a guide, illuminating the paths we follow to ensure our impact on the planet is as positive as it can be. It helps us understand the intricate web of stakeholders, processes, and segments of the value chain behind every impact we identify. This understanding is crucial for designing strategies that enhance sustainability across all levels of our operation. By keeping track of these components, we can make informed decisions that align with our commitment to organic viticulture, environmental stewardship, and social responsibility. Thus, our system map is both a mirror reflecting the depth of our impact and a roadmap for continuous improvement, steering us toward a future where every action is informed by its potential to contribute to a more sustainable world.



Domaine Bonsquet's areas of focus

Each of these commitments are followed by details on the management approach, action plan and KPI.

Climate change

As winegrowers, we are witnesses to climate change and its effects on the variation in the state of the climate, water cycles and changes in fauna and flora. We urgently need to support global efforts to reduce greenhouse gas emissions which will mitigate climate change.

ThriviVng ecosystems

We recognise the essential role that the community plays for us. We do everything in our power to contribute to its growth and development. It comprises 3 main ecosystems: International, Sectorial and Local

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Circularity

The Circularity is the principle behind our processes. We seek to: share, rent, reuse, repair, renew and recycle materials as often as possible to create added value. We increase the life cycle of products, and reduce the extraction of new raw materials.

Water stewardship

We are committed to preserving water resources, which are vital to our business and ecosystem. Water is a scarce resource that is susceptible to climate change, especially in arid and semi-arid areas such as ours with significant levels of water stress.

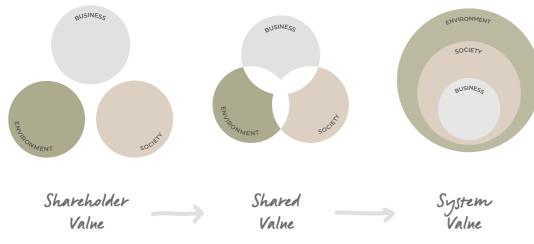
Regenerative agriculture

We seek to practice regenerative viticulture that not only minimises the impact on the environment and the community, but also recovers, whenever possible, the anthropogenic damage caused over time. It comprises three pillars: Soil Health, Animal Welfare, and Fairness to Farmers and Workers.

Quality & transparency

We ensure the highest quality standards of our wines and transparency of our processes, supply chain and labelling information.

From vine to glass — DB's commitment to system value



Financial returns are all that matters: companies privatize gains and externalize losses.

Business comes first: negative impacts are often not sufficiently internalized, or are justified by 'doing good' elsewhere.

Business in no way hinders - and ideally contributes to - society's progress toward future-success and stabiility.

Within the wine sector, we confront a myriad of sustainability challenges that demand our immediate attention and action. From navigating the impacts of climate change to addressing socio-economic disparities and fostering biodiversity, the imperatives for change are clear and urgent. Inaction is not an option; we must act swiftly and purposefully. As stakeholders in the wine sector, we acknowledge our role in driving systemic change. While our endeavours may contribute to culinary experiences and cultural heritage, they also carry significant responsibilities.

Embracing regenerative practices

The journey from vine to wine, like other agricultural activities, exerts significant pressure on the environment. Vineyard cultivation consumes vast swaths of land, depletes resources, and emits greenhouse gases. Additionally, the wine industry's reliance on water resources in the face of changing climatic patterns highlights the need for sustainable water management practices.

Through regenerative techniques, the goal is to revitalise the soil and help the natural ecosystems thrive. Protecting and enhancing biodiversity not only safeguards natural habitats but also enhances soil health, pest management, and overall ecosystem resilience. The wine sector can mitigate its impact on the environment, ensuring the sustainability of winemaking and the preservation of vital resources for future generations.

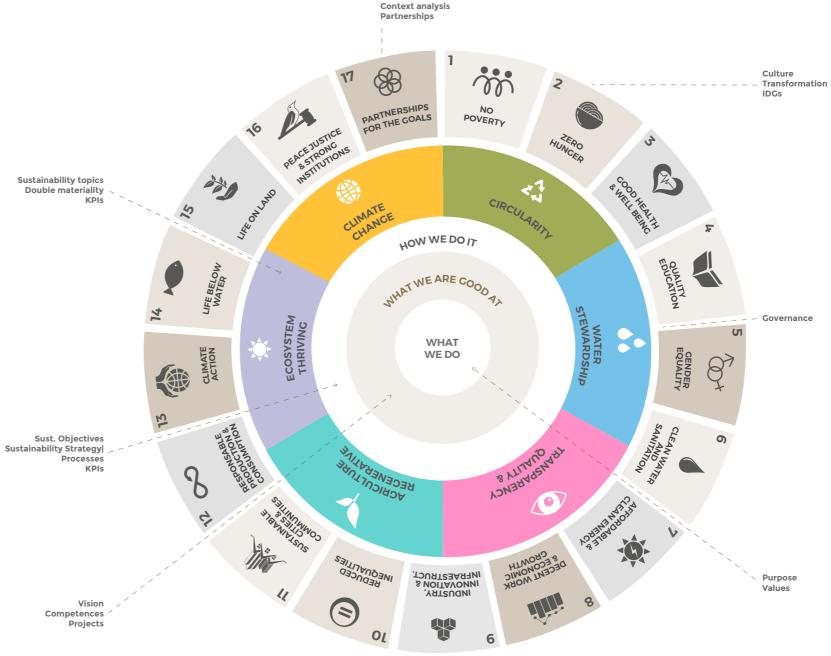
Fostering social equity

Beyond environmental concerns, the wine sector grapples with social and economic challenges. Labour rights, fair wages, and equitable distribution of economic benefits are key. Addressing these issues requires a concerted effort to promote social responsibility throughout the supply chain, ensuring dignity and fairness for all involved.

Domaine Bousquet recognises that effective sustainability governance is essential for realising its mission of leading an organic and regenerative revolution in the wine industry. In this chapter, we outline our governance framework and practices that underpin our sustainability strategy, ensuring accountability, transparency, and proactive engagement with stakeholders.

At Domaine Bousquet, our governance intertwines what we love—our purpose—with our mission, aligning our expertise with a strategic sustainability plan that outlines how we operate. This plan is informed by our material topics, a set of categories that encapsulate our sustainability impacts, aligned with the Sustainable Development Goals (SDGs)—what the world needs. All of this is deeply ingrained in our corporate culture, embracing our core values, dedication, and work attitude. We create an environment where our team feels fulfilled, contributing to a positive footprint on both the community and the natural ecosystem.

We call Material topics the specific areas identified within our sustainability framework that encapsulate the most significant impacts of our operations. These topics are carefully selected through a double materiality analysis. By focusing on these key areas, we ensure that our sustainability efforts are targeted, effective, and aligned with both our values and the broader needs of the world. Material topics guide our actions and reporting, ensuring transparency and accountability in our commitment to a sustainable future.



360° Sustainability

DB's vision, mission and sustainability strategic goals:

Sustainability governance

Purpose / Vision

To lead an organic revolution to improve the quality of life while protecting our environment and community.

Mission

We make and distribute organic, sustainable and quality wines and provide educational, sustainable experiences through our restaurant and hotel.

Strategic Sustainability Plan Objectives

Domaine Bousquet is committed to working consistently and diligently with a regenerative production model.

We aim to set an example of sustainable development, minimising negative impacts on the environment by employing regenerative practices that ensure the highest quality standards, generating prosperity for the community, and acting as a catalyst for change in the wine industry. We focus on six key areas: climate change, circularity, transparency and quality, regenerative agriculture and water stewardship.

Key Stakeholders & Objectives

a. Collaborators:

- Maintain the social, economic, and environmental well-being of all company employees, based on solidarity, trust, and mutual respect.
- Provide wages above the minimum required by law to enable employees to satisfy their basic needs.
- Promote necessary tools to develop the skills and capacities of our own employees.
- Adhere to establish working hours and overtime remuneration as per local laws.
- Maintain good working conditions, without

discrimination, with gender equality, freedom of association, and offering a safe and healthy environment.

• Properly educate and train all Domaine Bousquet employees in sustainable and responsible development.

b. Suppliers:

- Encourage loyalty over time
- Enhance respect for human rights by promoting ethical and responsible practices
- Establish mutually beneficial relationships
- Ensure sustainable practices

c. Customers:

- Ensure the safety and quality of supplied products
- Ensure transparency in marketing and labelling
- Guarantee traceability throughout the supply chain
- Guarantee certification standards

d. Community:

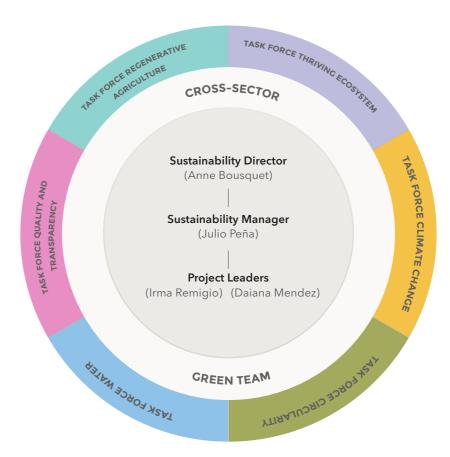
- Provide employment opportunities in locations where our company operates, fostering local anchoring of the company
- Support to health and education initiatives for the local community

e. Environment:

- Optimise the use of natural resources in our vineyards and facilities.
- Promote circular economy, and environmentally respectful waste management.
- Practise and promote regenerative agriculture, avoiding tillage and the use of synthetic fertilisers, pesticides and weed killers and promoting the natural biodiversity and soil health.
- Reduce our carbon footprint.

We designed a comprehensive sustainability governance framework to ensure effective oversight and application at all levels and areas of the company, fostering both vertical integration among leadership ranks and horizontal cohesion between departments.

The Sustainability Director meets on a weekly basis with the sustainability manager and project leaders. Task forces meet on a quarterly basis and the green team gets together twice a year.



The code of ethics & values

The Code of Ethics crystallises the company's commitment to ethical business practices, including policies related to anti-corruption, bribery, and conflicts of interest. We count on our Ethics Committee to ensure compliance with internal business ethics standards and to decide on actions in cases of non-compliance. The following sustainability values were included in our Code of Ethics given the importance they have for our corporate culture:

Climate Care

We recognize our responsibility as stewards of the environment and commit to reducing our carbon footprint across the value chain. We prioritise sustainable and innovative practices to mitigate the effects of climate change and ensure the resilience of our industry and the environment for future generations.

Regenerative Practices

We are dedicated to regenerative viticulture, focusing on soil health, biodiversity, and fair treatment of farmers and workers. We actively seek to undo any anthropogenic damage, cultivating a vineyard ecosystem that enhances soil health, fosters biodiversity, and promotes equity within our community and amongst stakeholders.

Water Conservation

We are committed to conserving water resources, recognizing their paramount importance for our commercial operations and the surrounding ecosystem. We implement sustainable practices to minimise water consumption, optimise efficiency, and safeguard this precious resource for present and future generations, especially in regions vulnerable to water stress.

Community Collaboration

We greatly value our broader ecosystem, including partners, local communities, and stakeholders, for their fundamental role in our mission. We prioritise actively supporting their growth and well-being through open dialogue, collaboration, and collective action. Together, we seek to address challenges and foster positive change, building resilient and prosperous communities where all thrive.

Circular Innovation

We prioritise sharing, renting, reusing, repairing, refurbishing, and recycling materials to minimise environmental impact and extend product life cycles. Our goal is to lead in circular practices, creating value while reducing our environmental footprint.

Transparency and Excellence

Maintaining the highest standards of quality and transparency is fundamental. We ensure transparency and authenticity in all our processes, supply chain, labelling information, and business communication, demonstrating our commitment to excellence in all of our operations.

Stakeholder mapping

Stakeholders were identified for each of the main topics and the specific areas of impact. Domaine Bousquet's cross sector teams and senior management analysed the impacts and all the stakeholders involved. The focus was on two key areas: the relationships that DB has with its surroundings and significant topics pertinent to DB's business. DB has designed a stakeholders engagement plan to actively seek their involvement in creating synergies, devising collaborative solutions, and cultivating enduring relationships.

Risk management

The company has identified, assessed and planned a management of sustainability-related risks, including environmental, social, and governance (ESG) risks. These are integrated into overall risk management processes.

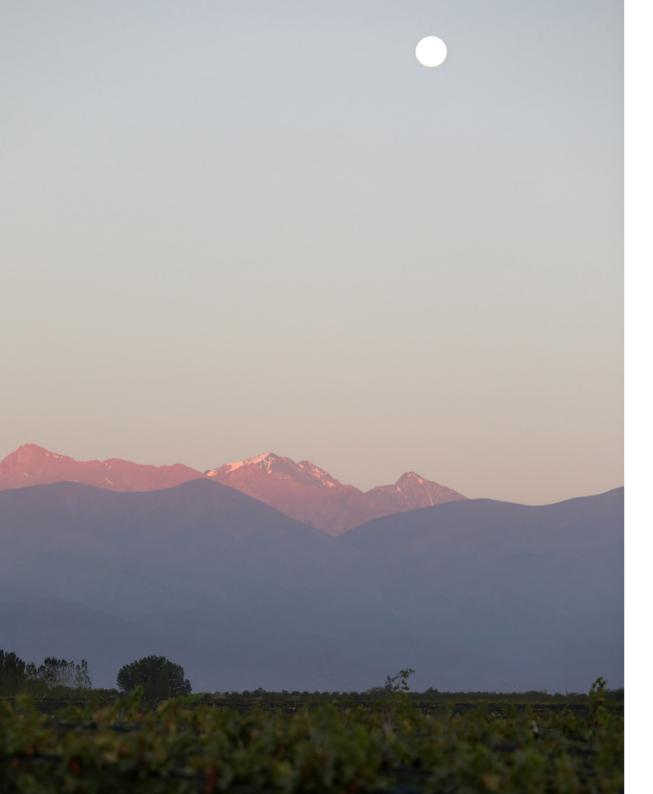
Sustainability trainings & corporate culture

DB has developed training programs and initiatives to build employee awareness and skills in sustainability practices, including ethics, diversity, inclusion and environmental stewardship.

Workshops offered in 2023

Sustainability leadership
Water stewardship
Climate change
Circularity
Thriving ecosystems
Transparency and quality
Regenerative agriculture





A Foreword on our material topics

The material topics outlined in our sustainability report are the culmination of a rigorous double materiality analysis, as described in our methodology section. These topics define the activities through which our company exerts a significant social and environmental impact. By categorising these impacts, we adopt a systemic approach aimed at mitigating negative effects and amplifying positive ones.

Our process involves identifying key areas of impact within our value chain for each topic, mapping internal and external stakeholders to foster collaborative communication and action, establishing meta-goals to integrate initiatives, and defining KPIs to ensure alignment with short, medium, and long-term objectives. However, we recognize that sustainability issues are intricately linked to each other. Thus, while we organise and address topics separately for clarity and efficacy, we acknowledge their interconnectedness and strive for holistic solutions.

The structure

For each material topic, we have structured the content to showcase DB's dedication towards sustainability. The framework elaborates on the scope for each topic and identifies both internal and external stakeholders engaged throughout the value chain. It outlines our management strategy, detailing a comprehensive action plan that includes specific goals, strategies, challenges and ways for monitoring and evaluation. Whenever available we have included key performance indicators (KPIs) from 2023. Furthermore, the structure delineates our goals over short, medium, and long-term horizons and connects each topic to the relevant sustainable development goals (SDGs), demonstrating our commitment to contributing to global sustainability targets.

Regenerative agriculture

Our Commitment:

"At Domaine Bousquet, we are dedicated to practising regenerative viticulture, a holistic approach that aims to not only minimise environmental and community harm but also to actively undo any manmade damage. Our regenerative viticulture strategy is founded upon three pillars: soil health, biodiversity preservation, and fair treatment of farmers and workers. By prioritising these pillars, we strive to cultivate a vineyard ecosystem that not only sustains but enhances the health of the land, fosters biodiversity, and promotes fairness and equity within our community and among our stakeholders."





The scope & key stakeholders

(areas of our business where the activities that contribute to the impact on this topic are concentrated)

DBs Vineyards (No, Eva, Zampal and Maipu)

Stakeholders: Farmers & their families, suppliers, regulatory agents (INV, Irrigacion, Iscamen), Argentine & Mendoza's Ministry of Labour & Unions, Universities and Research institutions, Certification organisations

Rented Vineyards (K & L)

Stakeholders: Vineyards' owners

Upstream

Stakeholders: Grape suppliers and their farmers

Our management approach

The management approach to regenerative viticulture for our wine company is designed to integrate sustainable agricultural practices, enhance biodiversity, and ensure social equity throughout our operations. By focusing on soil health, biodiversity preservation, and fair labour practices, we aim to produce high-quality wines while contributing positively to our environment and communities.

The action plan

Below we list our main goals, supporting activities and KPIs.

1. Biodiversity

Scope I: DB's Vineyards. Total Hectares: 212.80

Goals

a. Maintain and enhance the vineyard ecosystem's biodiversity to support resilient agricultural systems.

b. Protect native species and restore habitats.

Strategies

a. Incorporate hedgerows, insectary plants, and native vegetation around vineyards to provide habitat for beneficial insects and wildlife. b. Implement integrated pest management (IPM)

practices to prevent the use of pesticides and support beneficial organism populations.

- c. Partner with local conservation groups to participate in biodiversity enhancement projects.
- d. Managing low water-consuming vegetation covers
- e.Promoting beneficial animals such as pollinators f.Controlling weeds up to 40 cm high to favour natural control of fauna and flora
- g. Implementing no tillage practices to enhance soil health and microbiome diversity
- h. Employing just natural and mechanical pest controls
- i. Conducting systematic observations to monitor biodiversity
- j. Using only pesticides permitted by certifications to minimise the ecological impact

Challenges

We do encounter challenges in the vineyards, such as invasive weeds like the Cynodon dactylon, locally called "Chipica", as well as ant infestations. To address these challenges while protecting biodiversity, we planned an integrated management system including:

Our Response

a. Grow competing plants to suppress "Chipica" growth

- b. Implement management practices avouring competing plants
- d. Leave natural competitors to seed for natural control
- e. Use natural bait and mechanical controls to manage ant populations
- f. Weed at higher levels to minimise ant disruption
- g. Avoid clearing land in the area to stop ant migration
- h. Map anthills to track ant populations i. Accept productivity loss due to natural conditions

Monitoring and Evaluation

a. Conduct annual biodiversity surveys to track changes in species diversity and abundance. b. Evaluate the effectiveness of biodiversity initiatives and refine strategies accordingly. c. Monitor use of phytosanitaires

KPI 2023: Total application of phytosanitaires* by type and application by hectares

Active ingredient	% Active Ingredient	Active Ingredient in kg		
Sulphur	80%	900		
Copper	80%	525		
Copper	50%	200		
Bacillus Thuringiensis	54%	118		
Beauveria	100%	100		
E/Z-7,9 - Dodecadienil acetato n-dodecilacetato	8.5%	353		
	Total	2,197.3		

*all phytosanitaries are approved by our organic, ROC and demeter certifications

Total active ingredients used per hectare: 9.77 kgs/hectare

66 Domaine Bousquet - Impact Report Regenerative agriculture Scope I: DB's Vineyards. Total Hectares: 215.8 hectares

Scope 2: DB rented Vineyards: 46.2 hectares

Goals

a. Enhance the organic matter in the soil to improve water retention and fertility.

b. Minimize soil erosion and degradation.

Strategies

a. Implement no-till or reduced-tillage farming to maintain soil structure and reduce erosion. b.Use cover crops to enhance soil organic matter, improve soil structure, and promote a healthy soil microbiome.

b. Promoting beneficial animals to enhance soil biodiversity

c. Using compost and authorised fertilisers rich in humic and fulvic acids and micronutrients

d. Incorporating greenery and nitrogen-fixing plants to enrich soil

e. Mapping soil conditions to identify areas for improvement

Challenges

One of our main challenges is ensuring that the fertilisers permitted by certifications meet the specific nutrient requirements of our soils. To overcome this challenge, we increase the application of compost to improve soil health.

Monitoring and Evaluation

a. Regular soil health assessments to monitor organic content, moisture levels, and microbial activity.

b. Adjust farming practices based on soil health

data to ensure continuous improvement.

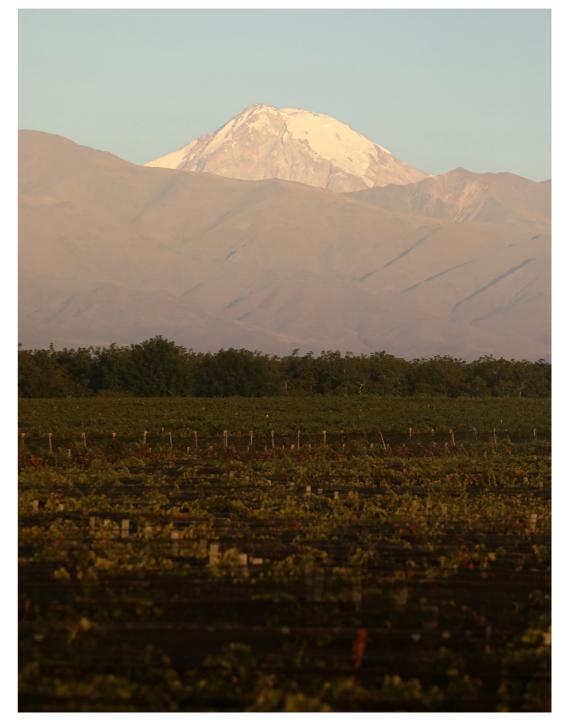
c. Track total hectares with cover crops

d. Track total hectares with compost application

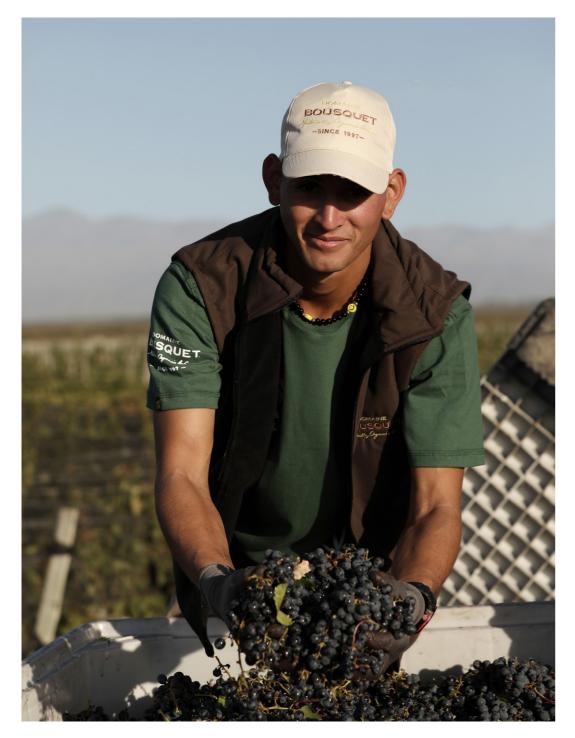
e. Track total hectares with no tillage

KPI 2023: Total hectares with green covers applied

Vineyard	Area planted with vineyards (ha)	Total Area (ha)	% of vineyards with covered soils applied		
OWN VINEYARDS					
EVA estate (winery)	70.00	77	100%		
No	17.80	20	100%		
Zampal	73.00	82	50%		
Maipu	55.00	70	50%		
Total	212.80	249.00			
RENTED VINEYARDS					
K	37	37	30%		
L	9.2	9.2	30%		
Total	46.2	46.2			



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KPI 2023: Total hectares with at least two years without tillage

Vineyard	Area planted with vineyards (ha)	Total area (ha)	Total area without tillage (ha)
EVA estate (winery)	70	77	70
No	18	20	18
Zampal	73	82	37
Maipu	55	70	28
Total	213	249	166

KPI 2023: Organic fertilisers application

	Volume	Unit	
Organic composted pellets	68,080	Kg	
Liquid organic food	15,000	L	
Goat manure	476,640	Kg	

KPI 2023: Total kgs compost produced in DB applied to the vineyards: 223.850 Kg

3. Fair Wage, Fair Work and Fair Trade

for Grape suppliers

Scope II & III: DB's Vineyards + Grape suppliers

Goals

a.Ensure all farmers and workers receive fair compensation and work under safe conditions. b.We aim to build long-term relationships with our grape suppliers, support them in their transition to regenerative agriculture, and help promote sustainable practices including working conditions.

Strategies

- a. Implement wage structures that are above industry standards and adjust them regularly to reflect living wage benchmarks.
- b. Provide comprehensive training programs for workers on sustainable farming practices, safety, and their rights.
- c. Establish transparent grievance mechanisms and ensure all workers have access to them.
- d. Negotiate fair trade agreements that provide a fair price for grapes, reflecting the quality and sustainability of farming practices.
- e. Offer support and incentives for grape farmers to adopt regenerative and organic farming methods.
- f. Facilitate knowledge sharing and capacity building among grape farmers to promote best practices in sustainable viticulture.
- g. Recurrent meeting with farmers. Collective lunch and blind tasting of the wine produced from each of their vineyards.

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Challenge

Reluctance by grape suppliers to sign long-term contracts due to the unstable economic environment.

Monitoring and Evaluation

- a. Monitor the implementation of fair trade practices through regular reviews and feedback sessions with farmers.
- b. Random Internal audits to ensure decent working conditions, including access to equipment, health support, minimum wage, and development opportunities
- c. Keeping extra hours within the minimum allowed
- d.Assess the impact of fair trade agreements on farmers' livelihoods and sustainability metrics, making adjustments to ensure mutual benefits.

KPI 2023: Advanced payment

100% of grape suppliers received a partial payment in advance of at least 30% of the grape price for the previous year (before the market price for the new year is defined)

75% of our grape suppliers have been supplying us for 5 years at least.

100% of our grape suppliers are assessed by our agriculture and enology team.

KPI 2023: DB Employees in the vineyards exceeding working times & resting hours

Of 14 vineyard workers, 2 exceeded the annual limit of extra hours by law (a maximum of 200 hours). They were exceptional circumstances due to sick leave of some other workers. With consensus from the worker and compensation in accordance with the National law.

KPI: Third party vineyard workers.

They don't do extra hours as stated in the conditions of the contract with the supplier.

Certifications & its purpose

Certifications play a vital role in our sustainability journey, serving as invaluable tools to uphold rigorous standards across our operations. These certifications assure our customers regarding the quality and integrity of our products. Whether it's biodynamic (Demeter), organic, or regenerative certifications, each brings unique elements and processes that contribute to our commitment to sustainability.

Certification	Purpose
Organic	To minimise the use of synthetic chemicals, pesticides, and fertilisers in grape cultivation, thereby promoting environmental sustainability and reducing harm to ecosystems. Organic practices aim to maintain soil health, biodiversity, and overall ecosystem balance while producing grapes. Organic certification may vary in its scope, encompassing different levels of organic practices, from certified organic to biodynamic and regenerative.
Biodynamic	To go beyond organic farming practices by emphasising holistic approaches and, taking into account lunar cycles, composting, biodiversity, and the integration of animals into the vineyard ecosystem. Biodynamic viticulture views the vineyard as a self-sustaining organism and seeks to enhance its vitality and resilience through natural methods. Biodynamic certification ensures adherence to strict standards set forth by organisations like Demeter International. It is inspired by the Anthroposophic Philosophy by Rudolf Steiner.
ROC (Regenerative Organic Certification)	To promote agricultural practices that not only sustain but also regenerate the health of ecosystems, communities, and soils. ROC combines organic and biodynamic principles with additional criteria focused on soil health, animal welfare, and social fairness. ROC certification requires farmers to meet rigorous standards regarding soil regeneration, carbon sequestration, biodiversity enhancement and fair treatment of workers. The aim is to create an agricultural system that fosters ecological resilience, social equity and economic viability.
Fair for Life	To ensure ethical and fair treatment across the entire supply chain, from the vineyards to the retail shelves. Fair for Life certification focuses on rigorous social and fair trade standards, ensuring that wine companies commit to transparency, equitable trade practices, and the protection of workers' rights. This certification promotes a more equitable economic environment by ensuring that a fair share of profits reaches those involved at every stage of production.
For Life	To support the humane treatment of animals used in vineyard ecosystems and ensure sustainable agriculture practices. Fair Life certification showcases a wine company's commitment to ethical practices in farming that consider animal welfare alongside crop cultivation. This certification strengthens consumer trust by demonstrating a holistic approach to sustainability that includes animal ethics in addition to environmental and social standards.

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Short, medium and long term strategic objectives

Short term

- Conduct Biodiversity census, including plants and grasses, invertebrates, birds, mammals
- Soil and vine nutrient analysis
- Improve salaries in response to inflation in Argentina
- Measuring water retention capacity in soils

Medium term

- Soil microbiology DNA study
- Measure the effect of regenerative practices by comparing the health and nutrients in native and regeneratively farmed soils
- Adapt winemaking to different types of soils
- Install biological corridors
- No more seed purchase, allowing spontaneous greening

Long term

- Becoming a leader and global model, educating and inspiring people around the world
- Ensure that the families of our farm workers and third party farm workers have access to education

SDGS







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Climate change

Our Commitment:

"As winegrowers, we see the impact of climate change first hand – new and unpredictable weather patterns, disruptions to water cycles, and shifts in flora and fauna. We are firmly committed to reducing our carbon footprint across the entire value chain, encompassing Scope 1, 2, and 3 emissions. It is imperative to support global efforts aimed at curbing greenhouse gas emissions."





The scope & key stakeholders

1. DBs Vineyards

Staff, partners

2. Operations

Operators and managers

3. Logistics

International and national suppliers

4. Hospitality

Guests

5. Upstream & downstream

Grape suppliers, clients

Our management approach

Our management approach focuses on calculating and mitigating our carbon footprint, adapting to changing climatic conditions, and fostering resilience within our operations and supply chain.

The action plan

Below we list out main goals, supporting activities and KPIs.

1. Product Life Cycle Carbon footprint calculation:

Goals

a. Conducting comprehensive carbon footprint product life cycle assessments to identify emissions hotspots across our operations. This includes vineyard management, winemaking processes, packaging, and distribution and scope 1, 2 and 3.

b. Flagging data not currently available and implementing new data collecting methods when necessary.

Strategies

a. Joining IWCA to learn from best practices on wine life cycle carbon footprint calculation.
b. Adapting IWCA life cycle carbon footprint calculation tool to regional emission factors.
c. Training DB teams on climate change and the importance of calculation our CO2 emissions.
Create cross-sector teams to pull the information needed to complete the CO2 emission assessment.

- d. Flagging data not currently available and implementing new data collecting methods when necessary.
- e. Present of results and allow discussion on potential improvements.

Monitoring and evaluation

a. Tracking the Product Carbon Footprint life cycle analysis results from the IWCA calculator for Scope 1, 2 and 3 and every one of the key activities in the value chain

b. Evaluate the comprehensiveness and precision of the carbon footprint calculation, ensuring it accurately reflects emissions hotspots across all scopes. This will involve a semi-annual review of the calculation tool and methodologies used, comparing them against IWCA standards and the benchmark. c. Using an internal dashboard to easily collect and manage data related to vineyard

collect and manage data related to vineyard management, winemaking processes, packaging, distribution, and emission scopes. This dashboard should be updated in real-time by designated team members trained in data collection methods.

Challenge

In 2023, we joined the International Wineries for Climate Action (IWCA) to collaborate with other wineries in combating climate change. We gained insights from global members on methodologies to calculate the carbon footprint across the entire wine lifecycle. Their tool, compliant with major GHG calculation frameworks like ISO 14064 and the GHG Protocol, emerged as the most comprehensive in the industry. However, we faced a challenge: the tool was not compatible with the emission factors specific to our region. No existing tools could measure the lifecycle carbon footprint with regionally adapted emission factors. Consequently, we developed a regional adaptation of the IWCA tool. Collaborating with IWCA members in Latin America, specifically from Argentina and Chile, we co-invested in a

team of data scientists to tailor the tool to our needs. Below, you will find the results of this new tool. We are thrilled to report that this was the result of a successful collective effort that ultimately increases the transparency of standards and benchmarks in the wine sector.

KPI 2023: Product Carbon Footprint: CO2 / litre or bottle of wine

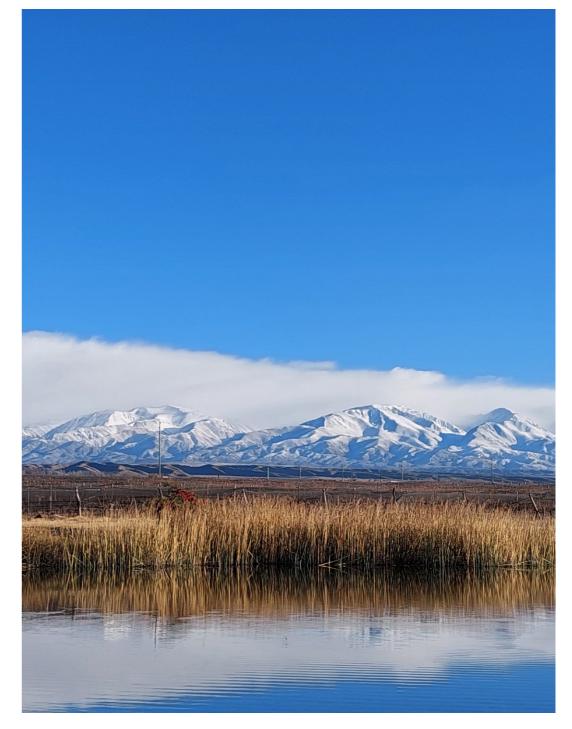
*Life cycle analysis using IWCA calculator. We have adjusted the tool with regionalised EF developed by a team of data scientists. Frameworks: GHG Protocol, ISO 14064. Scope 1, 2 & 3.

KPI 2023: Total emissions per scope and emissions intensity	Our Company (Baseline)
Reporting Year	2023
Total Scope 1	857
Total Scope 2	603
Total Scope 3	8,602
GHG Emissions Scopes 1-2-3	10,062
Total litres dispatched	3,117,629
Total volume dispatched (9L cases)	346,403
Emissions Intensity kg of CO2 per Liter Produced	3.23

Scope	Category)	Subcategory	Total CO2e (tons)	%
1	Stationary	Natural Gas	0	0.0%
		LPG	58	0.6%
		Diesel	-	-
		Petrol	16	-
	Mobile	Motor Petrol	-	-
		Diesel Clear - Road Vehicles	20	0.2%
		Diesel Red Dyed - Agricultural	123	1.2%
		LPG	-	-
		Aviation Petrol	-	-
	Vineyard Practices	Fertiliser Application	16	0.2%
		Soil Emissions	457	4.6%
	Waste	Onsite wastewater Treatment	98	1.0%
	Refrig	Refrigerants	54	6.4%
	Bio Burning	Biomass Burning	-	-
	CO2 Used in Winemaking	CO2 Used in Winemaking	-	-
	Land Conversion	Land Conversion	-	-
2	Electricity	Grid kWh	603	6.1%
3	OPEX	OPEX	-	-
	Packaging	Bottles	979	9.8%
		Capsules	14	0.1%
		Cork	42	0.4%
		Knock Down Boxes	386	3.9%
		Box Partitions	201	2.0%
		Labels	22	0.2%
		Pallets	57	0.6%

Scope	Category)	Subcategory	Total CO2e (tons)	%
3		Slip Sheets	-	-
		Screw Caps	132	1.3%
		Stickers	-	-
		Tissue Paper	-	-
		Wooden Box	-	-
		Neckers	-	-
		Wax	-	-
		Wine bag in box	16	0.2%
	Purchased Products	Purchased Grapes	1,751	17.6%
		Purchased Wine	144	1.5%
		Crop Protection Products	10	0.1%
		Grape Vine Trellising	82	0.8%
		Biomass Treatment	-	-
		Purchased Municipal Water	-	-
		Winemaking Gases	3	0.0%
		Winemaking Products	45	0.5%
		Water Purification Products	47	0.5%
		Purchased Wine Bottles by Third Party	-	-
		Purchased Barrels (embedded)	4	0.0%
		Fertiliser Production	-	-
	Capital Goods	CAPEX	26	0.3%
	Upstream Fuel Emissions	Stationary Fuels	10	0.1%
		Mobile Fuels	32	0.3%
		Own Land Farmed/Harvested by Third Party	-	-

Scope	Category)	Subcategory	Total CO2e (tons)	%
3	T&D Losses	Line Loss	30	0.3%
	Upstream Transportation	Outsourced Harvest Transport (internal fruit only)	350	3.5%
		Barrel Transport	3	0.0%
		Upstream Product Transport	15	0.1%
		Bottle Transport by Third Party	10	0.1%
	Offsite Waste	Waste to Landfill Emissions	18	0.2%
		Recycling Emissions	11	0.1%
		Compost Emissions	9	0.1%
		Wastewater Treatment	17	0.2%
	Business Travel	Passenger Vehicles	-	-
		Air Travel	252	2.5%
		Rideshare	10	0.1%
		Train	-	-
		Bus	_`	-
		Hotels (optional)	-	-
	Employee Commuting	Employee Commute	387	3.9%
	Tasting Room Traffic	Tasting Room Traffic	180	1.8%
	Product Transport	Domestic Product Transport	897	9.0%
		International Product Transport	2,028	20.4%
	Distributor/Retailer Refrigeration	Distributor/Retailer Refrigeration	2	0.0%
	Consumer Home Refrigeration	Consumer Home Refrigeration	187	1.9%
	Post Consumer Waste	Argentina	4	0.0%
		International	92	0.9%



Visual emissions breakdown (Location -baased)

KPI 2023: Carbon capture activities

Category	Total CO2e (tons)	% over total Carbon Footprint
Winemaking Practices - Fermentation	261	2.6%
Biomass Photosynthesis (- is sequestration)	-352	-3.5%
Row Cropping Sequestration	-276	-2.7%
Compost Application	-438	-4.3%
Total	-805	-7.9%

2. GHG emissions reductions

Goal

Reduce GHG emissions every year with the objective of becoming carbon neutral by 2030

Strategies

- a. Designing methods to optimise energy efficiency
- b. Climate change and energy efficiency awareness campaign throughout the company c.Transitioning towards renewable energy sources d. Minimising transportation-related emissions through efficient logistics and distribution strategies e. Increasing percentage of lightweight bottles. f. Bottling wine at destination, using Flexi bags
- for transport g. Setting ambitious carbon reduction targets aligned with international standards, such as the Science Based Targets Initiative (SBTi), and regularly monitoring progress towards achieving

Monitoring and evaluation

these goals.

- a. Variation in product carbon footprint results against previous years
- b. Measuring effectiveness of specific projects taking into consideration long term gains
- c. Report the percentage of lightweight bottles and wine bottled in destination sold every year d. Compare CO2 reduction levels against SBTi targets

purchased Wine Grape Vine Trellising



KPI 2023: % of lightweight and heavy bottles sold in 2023/ total bottles sold in 2023

Goal: above 80% of lightweight / total bottles sold)

	Only still wines	Still and sparkling wine
Light	74%	71%
Heavy	26%	29%

^{*}We consider lightweight bottles those weighting 420g or less

KPI 2023: % litres of wine sold in flexibottled at destination / total litres of wine sold in 2023

	Total boxes 9L	%
Bottled wine	235,001	68%
Bulk	101,666	29%
Champagne	973	3%
Total general	346,403	100%

KPI 2023: Energy Intensity in production Total energy used in the winery for litre of wine produced: 0.293 Kwh/L

Short, medium and long term strategic objectives

Short term

- Carbon footprint calculation
- Mapping data collection points
- Regionalize IWCA tool using region-specific EFs
- Fuel consumption reduction
- Energy consumption reduction
- Kilometre reduction
- Bottle weight reduction

Medium term

- Establish base year and track annual performance
- Enhance data collection processes
- Implement initiatives to decrease consumption and emissions
- Achieve fuel consumption reduction targets
- Achieve energy consumption reduction targets
- Achieve kilometre reduction targets
- Achieve bottle weight reduction targets

Long term

- Execute energy efficiency improvement projects
- Implement on-site renewable energy projects
- Halve emissions from the base year by 2030

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Water stewardship

Our Commitment:

"We are committed to conserving water resources, recognising their importance to both our business operations and the surrounding ecosystem. As stewards of the land, we acknowledge that water is an invaluable but finite resource, particularly vulnerable to the impact of climate change. This vulnerability is especially pronounced in arid regions, such as ours, where water stress levels are significant. Therefore, we are dedicated to implementing sustainable practices that minimise water consumption, optimise efficiency, and safeguard this precious resource for current and future generations."





The scope & key stakeholders

1. DB's Vineyards

Stakeholders: partners, irrigation suppliers

2. Operations

Stakeholders: partners on site, irrigation authorities (province of Mendoza)

3. Hospitality

Stakeholders: guests, suppliers

5. Upstream & downstream

Stakeholders: grape suppliers and their farmers, other suppliers



Our management approach

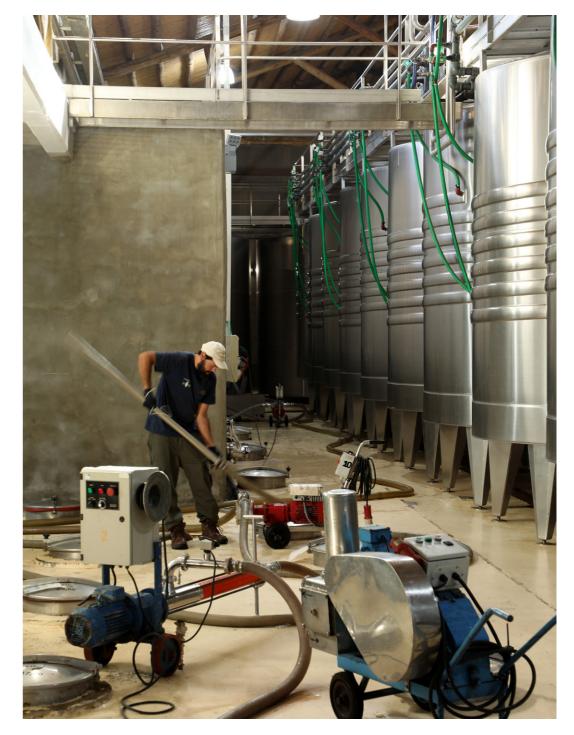
Our approach to water stewardship is built around three main pillars: calculating our water footprint, managing effluents, and launching initiatives and projects aimed at improving water efficiency. By carefully calculating our water footprint, we can accurately assess the total volume of water utilised across all our operations, from vineyard irrigation to the bottling lines. In terms of effluents, we are dedicated to ensuring that all wastewater is treated and disposed of in a way that minimises any negative environmental impact and can be reused for irrigation in our own premises. Lastly, we will design and continue to implement innovative initiatives and projects that drive greater water efficiency. These include adopting precision irrigation techniques to reduce water use and embracing water recycling methods.

The action plan

1. Water footprint calculation

Goals

- a. Calculate blue & grey water footprint in the vineyards
- b. Calculate Blue and grey water footprint in the winery and operations
- c. Flag data not currently available and implementing new data collecting methods when necessary



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Strategies

- a. Training task force on the water issue and the importance of calculation the water footprint
- b. Follow the water footprint calculation methodology to collect data
- c. Map the data available and flag those that need to be collected for the next impact report
- d. Disclose current water consumptions
- e. Measuring effluent quality and volume

Monitoring and evaluation

- a. Tracking the Water Footprint for every litre of wine produced.
- b. Regular meeting with vineyards and winery team to discuss status of water consumption on monthly basis
- c. Using an internal dashboard to easily collect and manage data related to vineyard management, winemaking processes, packaging, distribution, and emission scopes. This dashboard should be updated in real-time by designated team members trained in data collection methods. d. Research alternative cleaning processes that are biodegradable, less harmful to the environment. Implement new prototypes to test their efficacy.

KPI 2023: Use of water for agriculture (grid and ground sourced)*

Location	m³
Irrigation well Eva 1	478,080
Irrigation well Eva 2	84,872
Total Vineyard Eva	562,95
Vineyard NO (well 1)	162,900
Vineyard ZAMPAL (well 1)	456,120
Vineyard MAIPU (grid)	238,920
Total	1,420,892
Water intensity: litres of water / hectare	6,677
Water intensity: litres of water / Kg of grape produced	1.54*

^{*} Finca EVA data was collected from two flow meter. Finca NO, ZAMPAL, MAIPU, estimated from the flow and engine working hours.

Note: Grape yield was low in 2023 due to weather conditions, this increased the water intensity KPI for the year.

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KPI 2023: Use of pollutants on the vineyards / kgs

	Total nitrogen kg	Total nitrogen kg/ha	Туре
Tupungato vineyards (EVA, NO & ZAMPAL + L)	2,848	12	Organic fertilisers
Maipu	8,963	162	Goat manure

KPI 2023: Use of water in winery and operations (from grid and ground sourced)

Activity	Volume	Unit
Bottling, packing and offices	2,553	m³
Enology	17,054	m³
Total	19,607	m³

KPI 2023: Water Intensity in production: total water used in the winery for litre of wine produced:

Litres of water used / litres of wine produced	6.28 L

KPI 2023: Use of pollutants in the winery and operations/ kgs

3080 kg
2700 kg
385 L
950 L
9450 L
171 L
16554 L
2390 L

KPI 2023: Litres of effluents and reuse

Final use	Total m ³
100% reused for irrigation	19,607

Effluent analysis: Test presence of pollutants in effluents (sodium, chlorine, sulphate, heavy metals)

No heavy metals were detected

2. Water efficiency

Goal

The goal is to improve the water efficiency in the main areas of impact.

Strategies

In the Vineyard

- a. Designing methods to optimise water use
- b. Water stewardship awareness campaign throughout the company
- c. Expanding use of drip irrigation
- d. Using more efficient irrigation methods using complementary tools such a pressure chamber to measure the water stress on plants and satellite images to measure of the humidity on the soil
- e. Burying of the irrigation system
- f. Find solutions for better drip irrigation maintenance

KPI 2023: 74% of DBs vineyards use drip irrigation systems

In the Winery

- a. Use of Clean in Place solutions
- b. Closed loop cycles
- c. Reuse of effluents for garden irrigation
- d. Upstream
- e. Promoting efficient irrigations systems for our grape suppliers
- f. Sharing knowledge and best practices with them

Short, medium and long term strategic objectives

Short term

- GAP analysis: Mapping of available and missing data on water consumption and effluent quality
- Water footprint calculation
- Purchase and installation of new flowmeters

Medium term

- Financing scheme for drip irrigation for grape suppliers
- Implementation of water use efficiency programmes

Long term

 Collaboration with Irrigacion, BdA and Agua Mendocinas for systematic solutions of the water problem at regional level

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Thriving ecosystems

Our Commitment:

"We highly value our larger ecosystem, including partners, local communities, and other wineries, for their pivotal role in our mission. We support the growth and well-being of our employees and local communities, and maintain an open dialogue with other wine companies and global initiatives for collective action on sustainability. Together, we aspire to build a resilient and prosperous community where everyone thrives."





The scope & key stakeholders

1. Teams

Stakeholders: partners and their families. Trade unions

2. Local community

Stakeholders: local government, schools, universities, hospitals, local NGOs, local suppliers

3. Winemaking ecosystem

Stakeholders: other wineries, wine organisations such as Bodegas de Argentina, The Biodynamic Association Roundtable and wine industry suppliers

5. Global platforms for collective action

Stakeholders: SWR, IWCA, Bcorp, WBEC, YPO, EO and CEM



Our management approach

Our approach to "Thriving Ecosystems" is structured around fostering sustainability and positive impact at four distinct levels: our teams and their families, the local community of Tupungato, the broader industry ecosystem, and global platforms for collective action. This multifaceted strategy allows us to not only enhance our operational sustainability but also contribute meaningfully to the welfare and development of our immediate and extended community.

The action plan

Our action plan is structured around four key ecosystems, with each ecosystem defined by specific, actionable goals and supporting activities.

1. Teams (partners) and Their Families:

Our commitment starts with our staff and their families. Our **goal** is to ensure:

Fair Wages, and Working Conditions:

Action

We achieve this by committing to fair practices, ensuring that our employees receive fair wages and work under safe, respectful conditions.

We regularly monitor inflation and its impact on the cost of living to adjust salaries and ensure our collaborators remain above the threshold. In 2023, the minimum wage paid by DB was, on average, 48% higher than the living cost suggested by the National Institute of Statistics and Censuses for a household of 3.

KPI 2023: Salary and Benefits* to Cost of Living** Ratio = 1.48

*Salary + Benefits: This includes the average of all minimum wage salaries, retirement contributions, social taxes, and other benefits.

**Cost of Living: This is based on the cost of living for a household of three, according to the latest update from the INDEC (National Institute of Statistics and Censuses).

In addition to that, we measure the stability and retention of our workforce by keeping track of our employee's turnover.

KPI 2023: Employee turnover	New Hires		Separations		Total Turnover (separations/total employees per category
Type of contract	Women	Men	Women	Men	
Full-time permanent	17	21	10	22	19%
Full-time fixed-term	-	2	-	2	100%
Part-time permanent	1	-	-	1	50%
Part-time fixed-term	1	-	1		100%
New probationary period	6	3	4	4	200%
Seasonal work	7	22	7	22	90%
Temporary work	2	2	1	3	66%
Internships under Law 26427 - with social insurance	2	2	1	3	100%
Total	36	60	28	62	

Percentage of ex-employees returning to Domaine Bousquet in 2023 / total employees: 8%

Workplace accidents are a significant concern. We ensure our teams are equipped with the best training and equipment to enhance safety. Despite these measures, accidents can still occur. We diligently monitor incidents both in the workplace and during commutes to continually assess and improve the security and safety of our employees

KPI 2023: Accident Severity Index (Total accidents / average of workers * 100) = 3.29%

Equal Opportunities:

<u>Action</u>

We make sure to foster a culture of inclusivity and diversity, providing equal opportunities for growth and advancement.

KPI 2023: Equality	
Ratio of female employees to total workforce	42%
Ratio of residents of Valle de Uco to total workforce	70%
Disparity in pay between men and women for identical roles, experience, and tenure within the company	0%

KPI 2023: Payroll Composition All contracts

	Women	Men
Average age	35	37
> 40	12	15
> 50	36	21
Senior positions	11	17
Junior positions	7	35
Total SOEVA* positions	23	27
Total UTHGRA* positions	38	62

^{*}Union of Vineyard and Related Activities Workers and Employees

Health, Emotional, and Psychological Support:

Action

Acknowledging the significance of mental well-being, we provide extensive support services for our employees and their families. Ensuring comprehensive social insurance coverage for all our staff is a fundamental aspect of our commitment to their welfare.

For this purpose we have social and medical assistance available to all collaborators on a monthly basis. This has provided additional support to those going through difficult moments in their personal lives and making sure they get professional help if needed.

On average, our employees had access to 20 hours of social assistance and 14 hours of medical assistance on-site each month.

All our employees are covered by social insurance.

Education and Development:

Action

By investing in continuous learning and professional development of our team, offering educational programs and training opportunities.

KPI 2023: Trainings
Annual training hours / annual working
hours = 1.21%

List of trainings offered in 2023:

- Internal Auditor Course
- In-Company English
- Internal Auditors Training
- Solid Waste Management
- Responsible Business Conduct and Decent Work: The ILO Approach
- Gender Perspective and Violence Against Women. Micaela Law 27499
- People Analytics
- Domestic Violence Prevention Workshop
- Handling and Management of Agrochemicals, Safe Operation of Agricultural Machinery, Accident Production
- Good Manufacturing Practices
- Handling and Preparation of Agrochemicals,
 Triple Rinsing, Personal Protective Equipment.
 Safe Handling of Tractors
- Emotional Development Program for a Customer Experience, for the entire Hospitality Team
- Diploma in Human Capital
- Food Handling Workshop
- Workshops on DB's Sustainability topics

^{**}Union of Tourism, Hotel, and Gastronomic Workers of Argentina

Integration and Recreation:

Action

We organise events and activities that promote team bonding and allow staff from different areas and backgrounds to socialise and enjoy quality time together.

Integration and Recreation activities	Description
Community events involving collaborators and external stakeholders	Sunset gathering, End of harvest, Special festivities
Team dinners with the CEO and directors	Estrellas, Team dinners
Cross-sector meetings	Trimestral reporting of Company performance. All collaborators are invited to join

Health:

Action

We offer wellness programs designed to support the physical and mental health of our employees, encouraging a balanced and healthy lifestyle.

In 2023, we delivered 42 hours of presentations on health-related topics, specifically focusing on cancer prevention and responsible alcohol consumption.

Wellness

Action

We support hybrid work to facilitate a better work-life balance, offering an average of three weeks of remote work per year for eligible employees.

2. Local Community "Tupungato":

Our engagement extends to the Tupungato community, involving local government, schools, universities and suppliers. We work on:

Strengthening Community Ties:

<u>Action</u>

Through fair trade and support for local suppliers, we aim to foster economic growth and stability within Tupungato.

Supporting Education and Development:

Action

Collaborating with local schools and the university, we contribute to educational programs, internships and work practices that empower young minds and support professional development.

Integration and Recreation:

Action

We organise events and activities that promote team bonding and allow staff from different areas and backgrounds to socialise and enjoy quality time together.

Professional Development for local communities	
Number of internships	4
Number of internships under "Enlazados"* program	8
Total internships	12

*Enlazados is a program implemented by the Government of Mendoza to improve the employability conditions of men and women from Mendoza.

To achieve this, DB collaborates with the local government in order to expand and improve the possibilities of genuine labour insertion by incorporating new workers into the provincial economic ecosystem.

Health and Wellness Initiatives:

Action

We partner with local institutions to provide health and wellness programs, addressing the emotional and psychological well-being of the community.

Cultural and Recreational Activities:

Action

By sponsoring and participating in cultural and recreational events, we help enrich the community's social fabric.

3. Wine Ecosystem

Collaboration with Other Wineries and Suppliers:

Action

Working together with other wineries and suppliers to share knowledge, improve sustainability practices, and drive innovation within the industry

At the industry level, we collaborate with wineries, suppliers, and value chain stakeholders to foster regenerative practices and promote positive business impacts. Our participation in initiatives like Bodegas de Argentina, the Biodynamics Table and B Corp underscores our dedication to sustainable agriculture and responsible business practices. Additionally, through our involvement with the Sustainable Wine Round Table, we contribute to setting industry-wide sustainability standards. These collaborative ventures not only enhance our sustainability journey but also aim to inspire a sector-wide shift towards more environmentally responsible and socially equitable practices, demonstrating our belief in the power of collective action to shape a sustainable future for the wine industry.



Collaboration with Global Platforms for Collective Actions

Action

Anne is actively engaged in global platforms and DB takes part in collective actions aimed at addressing climate change, promoting biodiversity, and women empowerment. These are some of the major organisations she has been collaborating with: the SWR (Sustainable Wine Roundtable), IWCA (International Wineries for Climate Action), Women owned (WBEC), YPO (young president organisation), EO (Entrepreneurs Organization), Mendoza Business Council and the Argentine B System Business Council













Short, medium and long term strategic objectives

Short term

- Using the employment contract as a baseline, raise wages based on attendance, performance and professional category
- Develop a sustainability leadership culture
- Implement a sustainability team challenge for DBs partners

Medium term

• Work with a social worker to evaluate supplier adherence to essential social standards and ensure the protection of human rights within our value chain.

Long term

• To make a meaningful impact on the national landscape, especially within our region, in four critical areas: eliminating child labour, addressing poverty and destitution, enhancing the education system and facilitating job placement, and fostering a culture of work.

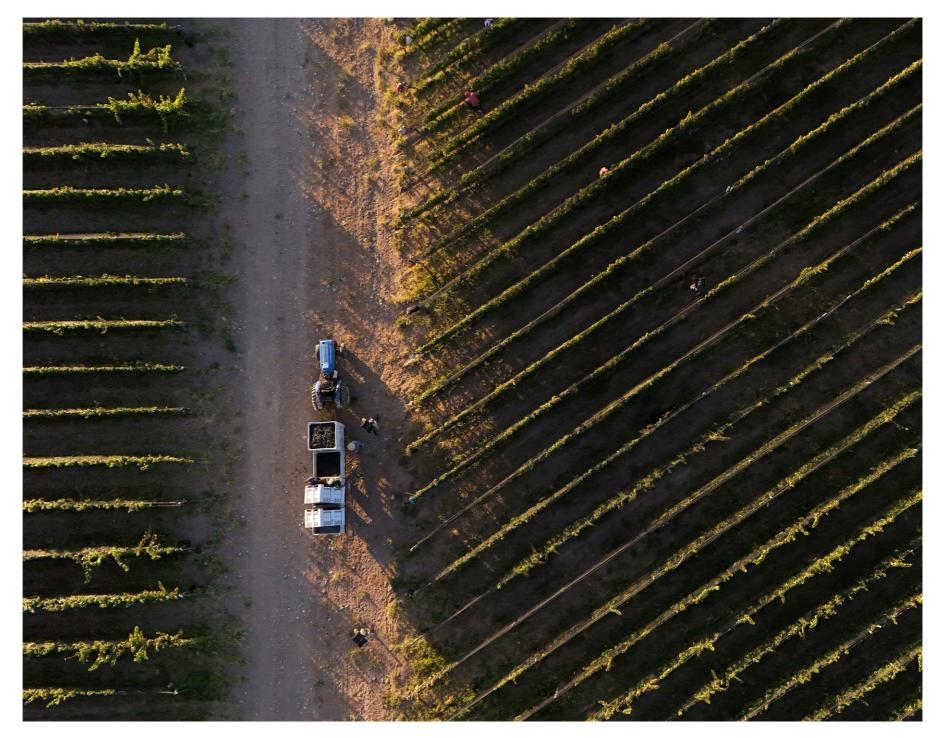
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Circularity

Our Commitment:

"We're committed to upgrading our processes by prioritising sharing, renting, reusing, repairing, renewing, and recycling materials. By extending product life cycles and reducing reliance on new raw materials, we're forging a path towards a more sustainable future. Our goal is to lead the way in circular practices, creating value while minimising our environmental footprint."





The scope & key stakeholders

1. DB's Vineyards

Stakeholders: farmers & their families, suppliers, regulatory agents (INV, Irrigacion, Iscamen), Argentine & Mendoza's Ministry of Labour & Unions, Universities and Research institutions, Certification organisations)

2. Marketing and development

Stakeholders: clients & suppliers

3. Enology

Stakeholders: regulatory agents

5. Operations

Stakeholders: certifying agencies and auditors

${\bf 6.\ Hospitality\ Catering\ /\ Restaurant\ /\ Hotel}$

Stakeholders: suppliers, maintenance team

7. Office & IT

8. Upstream & Downstream

Our Management Approach

Implementing a management approach focused on circularity involves comprehensive planning, execution, and monitoring phases. The approach can be structured around two key goals: 1) mapping of waste, 2) incorporating circularity principles.

The Action Plan

Goal

1. Mapping of Waste

Our first goal is to fully understand and quantify the waste generated across the entire chain (from vineyard to consumer), including upstream (supply chain) and downstream (post-consumer) processes.

Strategies

a. Waste Audit

To conduct a thorough waste audit across all operations, including vineyards, production facilities and distribution channels. This audit should identify the volume of waste by type of material (renewable/non-renewable, recycled/non-recycled) and type of waste (recyclable, non-recyclable).

b. Upstream Analysis

Collaborate with suppliers to map out waste generation in the upstream supply chain. Focus on packaging materials, transportation and agricultural inputs.

c.Downstream Analysis

Engage with consumers and retailers to understand the lifecycle of the product once it leaves DB's hands.

d. Disposal Methods Assessment

Evaluate the current waste disposal and management practices to identify areas for improvement, focusing on the end-of-life for products and materials.

Monitoring and evaluation

- a. Keeping track of waste generation
- b. Monitoring purchased materials assessing their sustainability (by recycled, recyclable, biodegradable)
- c. Track end of the cycle process

KPI 2023: Total waste by type

Type of recovered waste	Process	Facility	Total (kg)
Glass	Recycling	Glass Manufacturer	3,3500
Cardboard	Reuse or Recycling	Cooperative	10,709
Plastic	Recycling	Cooperative	6,144
Others (pallets, fruit wood boxes, capsules, corks, metals) Maipu	Reuse or recycling	Cooperative	6,382
Pomace (distillery)	Tartaric acid + compost	Distillery	150,830
Pomace	compost	Domaine Bousquet	202,260
Total recovered waste	·		409,825

Type of non-recovered waste		
Hazardous		3,288
Urban waste		10,440
Total non-recovered waste		13,728

2. Incorporating Circularity Principles

Goal

Our goal is to embed circular economy principles into every aspect of the company's operations, prioritising waste reduction, material reuse, and sustainable production processes.

Strategies

a. Design for Circularity

Re-design products and packaging to enhance recyclability, reduce material use, and facilitate reuse. For example, reducing the weight of wine bottles and using recycled materials for packaging.

b. Extend Product Life

Implement programs for packaging return, reuse, or refilling. Encourage consumers to participate in these programs by providing incentives or creating convenient return systems.

c. Supplier Collaboration

Work closely with suppliers to ensure that inputs are sourced sustainably, emphasising renewable, recycled materials and minimising waste in the supply chain.

d. Innovative Models

Explore alternative models that promote sharing, renting of machinery and equipment.

e.Waste Transformation

Invest in technology or partnerships that enable the transformation of waste products into valuable resources, such as converting grape pomace into bioenergy or compost.

Monitoring and evaluation

Keeping track of the circularity projects and their impact

KPI 2023: Total upcycled organic waste (kg)

End product	kg	%
Tartaric acid	150,830	43%
Compost	202,260	57%

Short, medium and long term strategic objectives

Short term

- Fully map and measure total waste and percentage by type (paper, glass, etc), renewable vs non renewables, upcycled and by what percentage
- Map percentage of lightweight bottles
- Launch marketing and product development regenerative design project to implement regenerative materials/packaging projects
- Reuse 100% of our biowaste for compost, enological supplies and biofuel

Medium term

- Definition of a systemic regenerative design methodology for products
- Increase percentage of lightweight bottles
- Reduce use of new raw materials for packaging and eliminate of single use plastics (films, wrapping, etc)
- Design circular logistic systems
- Formalise processes for upcycling and recycling of waste generated in DB

Long term

- Conceive all products and services with a circular life cycle approach
- Become plastic-free

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Transparency & quality

Our Commitment:

"Our goal is to uphold the highest standards of quality in our wines, ensuring transparency and authenticity across our processes, supply chain, labelling and corporate communication."





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The scope & key stakeholders

1. Marketing and commercial

Stakeholders: clients and consumers

2. Product development

Stakeholders: Designers, enologists

3. Enology & traceability

Stakeholders: regulatory agents

4. Quality

Stakeholders: certification agencies and auditors

5. Operations

Stakeholders: grape suppliers and operations team

Our management approach

Transparency and focus on quality are needed to foster trust and loyalty among consumers, ensure compliance with regulations, and maintain high standards of wine production. To succeed in this area, detailed activities and objectives are outlined below. They are divided into the pillars of Authenticity, Traceability, Quality & Certifications. By implementing the strategies outlined below, Domaine Bousquet can ensure its products are consistently recognized for their authenticity, traceability, and adherence to the highest quality and certification standards.

The action plan

1. Authenticity

Goal

Our goal is to guarantee authenticity by:

Strategies

a. Ascertaining customer needs and preferences:
Regularly engage with customers through
surveys, tastings, and market research to
understand their preferences and expectations.
This information will guide the development
of authentic claims and label standards that
resonate with consumers.

b. Design and verification of labels and packaging:

Ensure that labels and packaging accurately represent the wine's attributes, origin, and compliance with sustainability standards. This involves a meticulous design process and thorough verification against legal and

certification requirements (INV, organic, ROC, Demeter, Kosher).

c. Self-monitoring and legal control:

Implement a robust system for the ongoing monitoring of production, bottling, and packaging processes to ensure they remain true to the brand's claims and standards. Regularly update practices to stay aligned with legal requirements and certification bodies.

2. Traceability

Goal

Our goal is to ensure traceability by introducing:

Strategies

a. Batch control records:

Maintain detailed records of controls, agricultural practices, and the use of raw and auxiliary materials for each batch. This enhances the ability to track the wine's journey from vineyard to bottle, ensuring accountability and transparency.

b. End-to-end self-checks:

Perform comprehensive self-checks covering the entire process for each batch, enabling early detection and correction of any deviations from established quality standards.

3. Quality & Certifications Management

Goal

Our goal is to keep the highest quality and certification standards by introducing:

Strategies

Permanent process and analytical controls: Implement rigorous controls at various stages of the wine production process, including inspections, line controls, and external analyses. Analytical control of the finished product ensures compliance with both internal and external quality standards.

Management system for quality and certification – a triangular implementation focused on 3 main actions:

- Plan: Develop and manage a comprehensive system for tracking documents, legal and customer requirements, specifications and protocols. This system serves as the foundation for ensuring all processes and products meet the highest standards.
- Verify: Conduct internal and external audits to assess compliance with established standards and protocols. This includes a review of all aspects of the production process, from raw material selection to the final product.
- Act: Implement a structured approach to managing corrective actions. This involves identifying issues uncovered during audits, developing solutions and monitoring the effectiveness of these solutions to prevent recurrence.

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4. Following Certification Standards

Our **goal** is to follow all the standards required to get certified.

Strategies

a. Adherence to certification requirements
Ensure that all aspects of wine production, from vineyard management to packaging, comply with the specific standards set by certification bodies.

b. Certification trajectory

Continuously review and update practices to not only maintain current certifications but also pursue new certifications that align with evolving consumer expectations and industry best practices.

Monitoring and evaluation

We keep track of clients claims We monitor flagging from audits

KPI 2023: Number of claims		
Total claims	18	
Parts per million (ppm)	4.18	



Certifications & Status, Category or Score

Certification	Main Focus	Status/Category/Score
BRCGs	Ensure the safety, authenticity, legality and quality of processes	В
Organic	Guarantee organic status throughout the entire supply chain across different markets	✓
Regenerative Organic Certification	Ensure cultural processes minimise negative environmental impacts, and contribute to soil regeneration, animal welfare and fair working conditions. No-tillage practices, etc.	Silver level
Demeter	Guarantee that agricultural activities and processes align with biodynamic principles	Certified: EVA Estate In Transition: NO and ZAMPAL
BdA	Ensure sustainable cultural and production practices align with regional needs and characteristics	✓
Vegan	Ensure no animal-derived inputs are used in wine production	✓
FFL (Fair for Life)	Guarantee fair work, fair trade conditions, shared value programs and protection of workers' rights in the value chain	74%
FL	Similar to FFL, focuses on fair labour practices and conditions	74.8%
B Corp	Commit to significant impact challenges across various operational and ethical dimensions	86.7
Kosher	Ensure the production process and ingredients comply with Kosher requirements	✓
IWCA	Focus on reducing carbon footprint and improving sustainability in the wine industry	First applicant member from Argentina

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Short, medium and long term strategic objectives

Short term

- Define the internal purpose behind the certifications to clearly incorporate the values into the company's culture.
- Development of the internal platform for integration of standards and certifications.

Medium term

- Obtain Gold Certification IWCA
- Obtain Gold Certification ROC

Long term

• Generate the DB management system (strategy, processes and culture) that integrates the requirements of all standards.

SDGs





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GRI standards and other entreprise

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Thank you

We hope you enjoyed reading our inaugural sustainability report. This report represents a comprehensive account of the great strides we have made as a company since our founding in 1997. We will aim to publish reports every year to track our progress against our five year sustainability goals.

We invite you to send suggestions or comments to iremigio@domainebousquet.com